

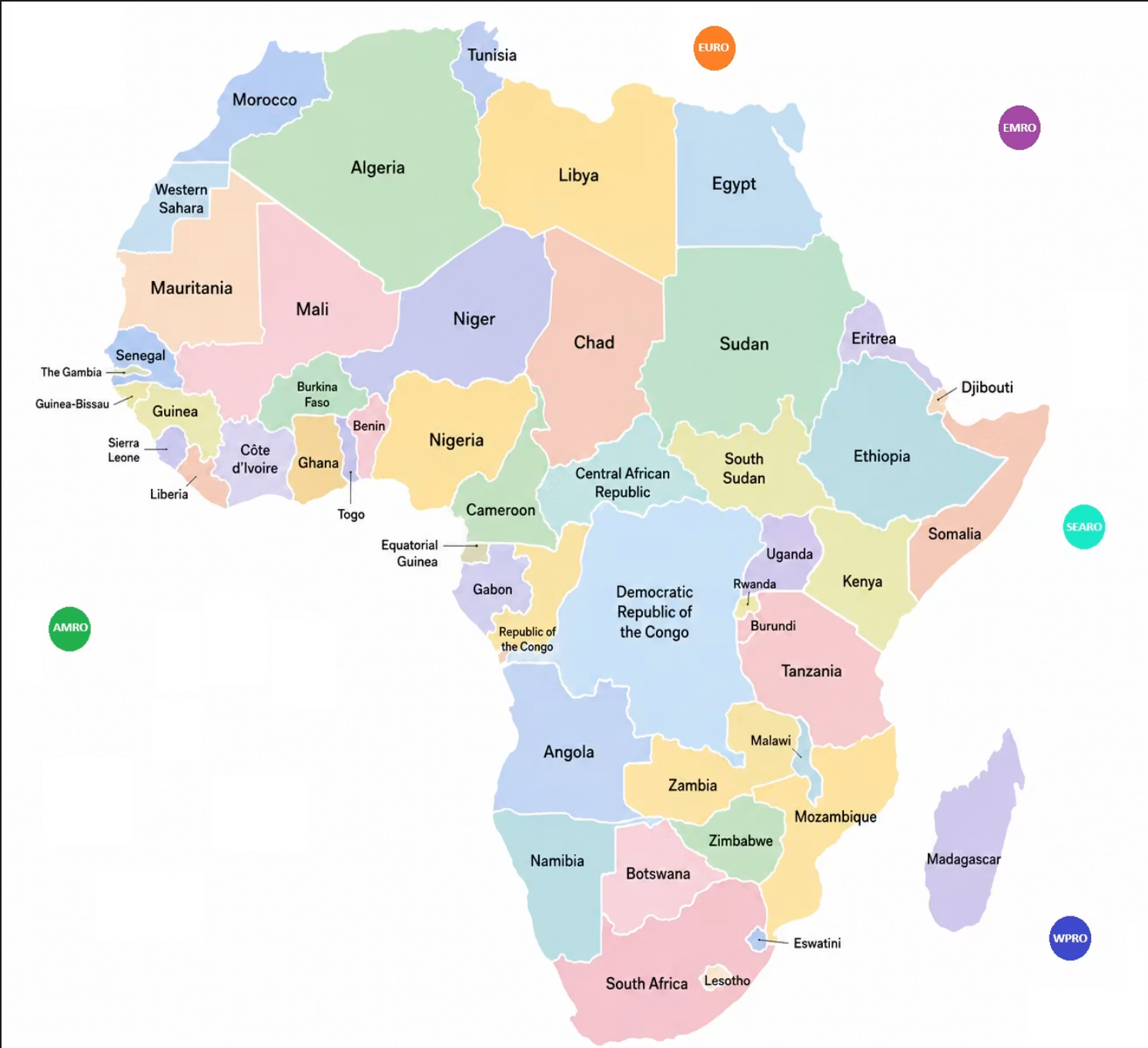
AFRO: Forecasting and Programme Readiness Assessment

Factors that influence forecasting
performance within an NTD programmes

Collaborative Session Ground Rules

- **Answers will be recorded by Team Consensus** – *Most agree and the rest can live with it!*
- **Questions will include a broad range of subjects about the focus and success of the initiative**
- **Collaborative event rules apply:** – *Open discussion with respect for other's opinions (no wrong answer) – Participants can change their mind during discussion without harassment – Everyone must participate equally*
- **Eleven questions – Target 30 minutes to complete**

Where is your home country?



1. **Today** what are the expectations of **forecasting** to achieve the **programme outcomes** in your country? Rank the expectations according to priority .

Ensuring right amount of medicines are available when needed



Supporting timely campaign implementation



Reducing medicine shortages and stock imbalances



Improving programme planning and coordination



Maximizing the impact of available resources



Building confidence among partners and stakeholders



Alignment of forecast needs and funding



2. Assuming programs become more self-reliant in 3-5 years, how would you rank the same expectations in your country?

Ensuring right amount of medicines are available when needed



Supporting timely campaign implementation



Reducing medicine shortages and stock imbalances



Improving programme planning and coordination



Maximizing the impact of available resources



Building confidence among partners and stakeholders



Alignment of forecast needs and funding



3) How important are the following characteristics to build a **strong and sustainable forecasting capability** within your country NTD programme?

Forging Collaborative Partnerships: Working effectively across programmes, partners, and stakeholders.

Applying Data-Driven Decision Making: Using reliable data and evidence to guide forecasting decisions

Creating Strategic Alignment: Aligning forecasting activities with programme priorities and goals.

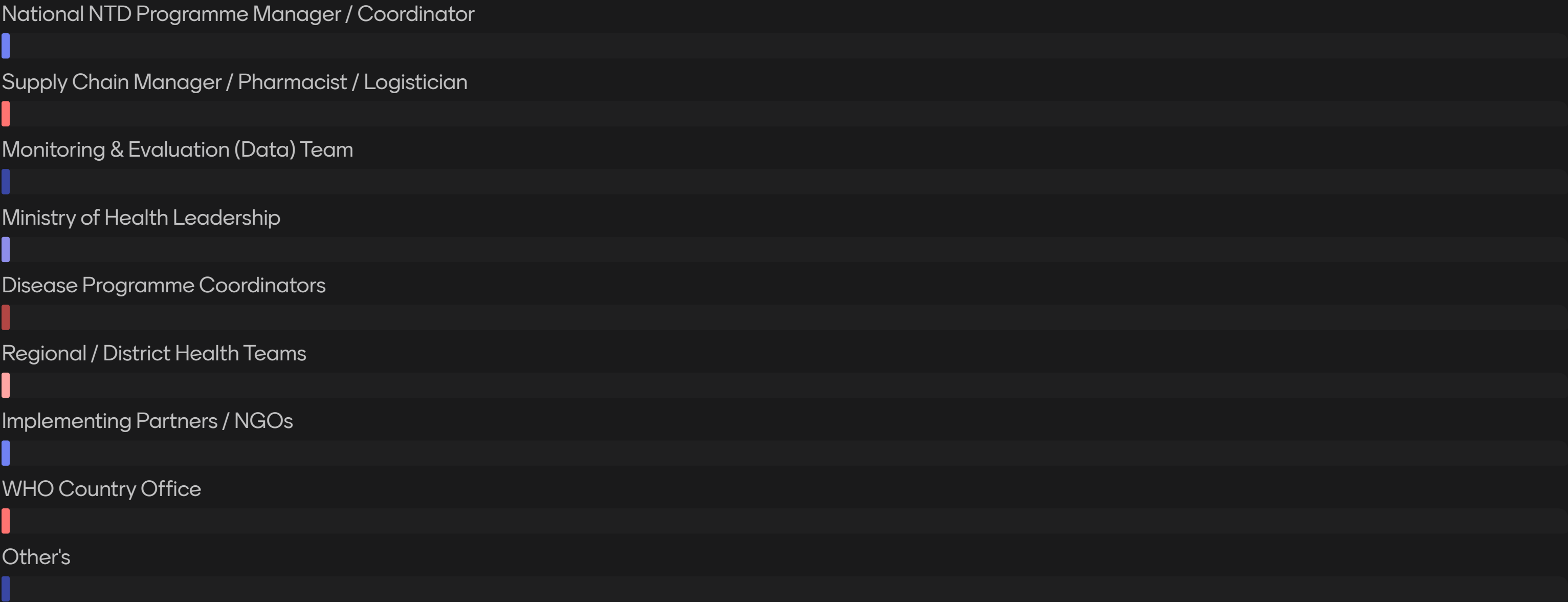
Promoting Accountability and Governance: Establishing clear ownership, responsibilities, and oversight.

Developing Forecasting Capability: Building the skills, systems, and processes needed for sustainable forecasting.

Not Important

Essential

4) Rank the following according to their impact on the quality and timeliness of forecasting in your country.



5) For each stakeholder, what is their role in your country's forecasting process? Identify as **Not involved, Responsible, Accountable.**

- National NTD Programme Manager / Coordinator
- Supply Chain Manager / Pharmacist / Logistician
- Monitoring & Evaluation Team
- Ministry of Health Leadership
- Disease Programme Coordinators
- Regional / District Health Teams
- National Medical Stores
- Implementing Partners / NGOs
- WHO Country Office

Not involved

Accountable

6) What are the **greatest** challenges for your **country's leadership** in improving forecasting **capabilities**?

Data Quality and Visibility: Ensuring accurate, timely, and accessible data for decision-making.

Strategic Alignment: Connecting forecasting with programme priorities and long-term objectives.

Governance & Accountability: Establishing clear ownership, roles, responsibilities, and decision-making processes.

Capability & Capacity Development: Building the skills, systems, and resources needed to sustain forecasting improvements.

Low Magnitude

High Magnitude

7) Rank these **strategic objectives** by impact to the success of your country's NTD program to define **forecasting** requirements. ?

Availability: Medicines and resources are available where needed, when needed, and in the required quantities.

Affordability: Resources are used efficiently to maximize programme impact.

Surge: Ability to respond to unexpected changes in demand or programme priorities.

Sustainability: Building resilient systems and capabilities that can be maintained over time.

Innovation: Applying new tools, approaches, and ways of working to improve performance.

Employee Growth and Satisfaction: Developing and supporting the employees' skills

8) When thinking about **your** Country's Programme, how would you rank the **operational performance** attributes by the immediate **need** for **improvement**.

Reliability: Right medicines, right quantity, right quality, right time.



Responsiveness: Responding quickly to programme needs, requests, and changes.



Agility: Adapting effectively to unexpected demand and programme shifts.



Cost Efficiency: Maximizing impact from available resources.



Asset Management: Managing medicines, equipment, data, and resources effectively.



Safety and Security: Protecting people and inventory medicines, information, and programme assets.



Collaborative Relationships: Working effectively through communication, trust, and teamwork.



9) Today, when thinking about forecasting & programme readiness, how would you rate your country's leadership best practices in these areas?

Forecast Governance: Accountability, oversight, and decision-making.

Programme Management: Planning, coordination, and execution.

Trusted Partner Relationships: Collaboration with partners and stakeholders.

Leadership and Facilitation: Leading discussions and building consensus.

Change Management: Adopting new tools, processes, and practices.

Performance Assessment and Improvement: Evaluating performance, identifying gaps, and implementing improvements.

Capability Development: Building forecasting skills and expertise.

Strategic Alignment: Aligning forecasting activities with programme priorities and objectives.

1.0

Very Limited

Highly Developed

10) Looking ahead 3–5 years, what level of leadership & organizational capability will your country need to support forecasting & programme readiness?

- Forecast Governance: Accountability, oversight, and decision-making.
- Programme Management: Planning, coordination, and execution.
- Trusted Partner Relationships: Collaboration with partners and stakeholders.
- Leadership and Facilitation: Leading discussions and building consensus.
- Change Management: Adopting new tools, processes, and practices.
- Performance Assessment and Improvement: Evaluating performance, identifying gaps, and implementing improvements.
- Capability Development: Building forecasting skills and expertise.
- Strategic Alignment: Aligning forecasting activities with programme priorities and objectives.

1.0
Low Requirement

Critical Requirement

11) Please assess your country's ability to **execute, monitor, and continuously improve** forecasting and supply chain activities in each area.

- Forecasting and Integrated Planning: Forecast development and alignment with programme plans.
- Data Management and Analytics: Collection, quality, analysis, and use of data.
- Procurement and Supply Planning: Sourcing, procurement, and supply planning activities.
- Importation and Distribution Management: Importation, customs clearance, transportation, and last-mile delivery.
- Warehouse and Inventory Management: Storage, inventory control, and stock visibility.
- Quality and Risk Management: Quality assurance, compliance, and risk mitigation.
- Systems and Technology: Availability and use of forecasting and supply chain tools.
- Supply Chain Performance Management: Monitoring performance and using results to improve decision-making.

1.0
Very Weak

Very Strong

12) When thinking about your country's forecasting and programme readiness, how would you rate the **magnitude** of the following **barriers**?

Financial Constraints: Availability of funding and resources.

Organizational Culture: Openness to collaboration, accountability, and change.

Leadership Support: Management commitment and engagement.

Technical Expertise: Availability of forecasting, planning, and data analysis skills.

Strategic Direction: Clarity of programme priorities and objectives.

Stakeholder Alignment: Alignment of partners, programmes, and decision-makers.

Forecasting Processes and Data: Availability of reliable data and effective forecasting processes.

Systems and Technology: Availability and use of tools, systems, and technology.

Not a Barrier

Major Barrier

What can use this for individual country assessment.

